



Hello from Vienna!

Just back from a very successful trip to Krakow where once again we were the talk of the trade show. IGT have taken to hiding out in a nearby hotel to avoid being compared with our presentations/booth space, so grateful thanks go to Martina Kruber for such wonderful work. We have also been contributing to discussions regarding the standardisation of API services for lotteries based in North America; it seems they are only now catching up to what we've been doing for

years.

We have a hot and busy summer ahead of us, with vital deliveries to [OPAP](#), [Eesti Loto](#) and BCLC plus an ITVM PoC in Austria that will keep us busy until the middle of next year. After that we have great interest from Albania, leading to the possibility of converting the system in Austria, as well as another project in Laos—enough to keep us busy until 2020!

As we mentioned in last week's [town hall](#), we will be so busy that we will slow down our sales efforts considerably. We will be doing our best to keep everyone informed in the coming days on exactly what to expect from the announced changes but I assure you, that in the meantime we will do our best to find the best and most equitable solutions for all. But please know that my door is always open to any questions or concerns.

Thanks to all of you things are going well, with a future looking very solid!

Happy Summer!

Frank



What is hot in the NLS offices?

Congratulations to the NLS team in Iceland who finished 16th out of 70 in the [BiketoWork challenge](#), and celebrated the [OPAP agreement](#) with a [great teambuilding party](#). NLS Spain and NLS Serbia celebrated their 1st and [5th respective anniversaries](#) — Happy birthday to both offices! Colleagues in Belgrade made their annual trip to Vojvodina, and [NLS was silversponsoring the Agile conference](#) in Serbia.

[See the Facebook posts](#)

The BEST from the 9th EL Congress in Krakow.

We had an excellent time at the 9th EL Congress in Krakow. Our colourful [NLS EXPERIENCE LOUNGE](#) made our competitors jealous, attracted many visitors from the lottery industry and offered plenty of great activities. People listened to and participated in interesting discussions, visited the [NLS ART GALLERY](#), took part in the [corn hole contest](#) and just chatted and relaxed. We can't wait to promote NLS at the next big event.



[Read the report](#)



Share your local traditions with us! This time "tortilla espa ñola" from Spain.

What would you order in a restaurant during your holiday in Spain? Probably a tortilla or a paella. If you are not lucky enough to live and work in warm and beautiful Spain, or you don't plan to go there on vacation this year, you can get the Spanish feeling by making a tortilla española at home. Buen Provecho!

[Get the recipe here](#)

Recommend a top talent and get your referral bonus!

NLS is growing and constantly looking for highly skilled colleagues in different fields and locations. Do you know someone who would fit in our team? If you refer a qualified and talented person and that person is successful in the selection process (and stays at least 6 months in the company), you are entitled to a [referral bonus](#). So what are you waiting for? Share our job offerings with your friends! Because @NLS you matter!

[Check the open vacancies](#)



Hello summer! Participate in the NLS SUMMER CHALLENGE and win a prize.

The best time of the year—the summer holiday season—is ahead of us. Where are you going for vacation? [Send us](#) or share on Facebook NLS Staff page your photo (from any part of the world) containing an NLS-related object such as a T-shirt, mug, pen, or the cute NLS duck or just simply you, as our NLS ambassador. At the end of summer, we will spin the wheel of fortune and if you are lucky, you will get one of the NLS coffee mugs or stylish BAMM! T-shirts. A **Magnetic Levitating Air Speaker** is waiting for the author of the coolest pic. Enjoy your holidays and keep taking pictures!

Fun facts about lottery: Did you know that...?

...in Sweden there is a **speed camera lottery**. The camera takes pictures of the license plates of drivers doing the speed limit, as well as those who are speeding. The people who are obeying the law have their license plates pulled in a lottery and receive a portion of the money collected from those who are speeding. It is really worth to speed down in Sweden!



Images of the Month



NLS Serbia: Annual Trip to Vojvodina



NLS: the 9th EL Congress in Krakow



NLS Serbia: Celebrating 5th Anniversary



NLS Island: OPAP Teambuilding Party

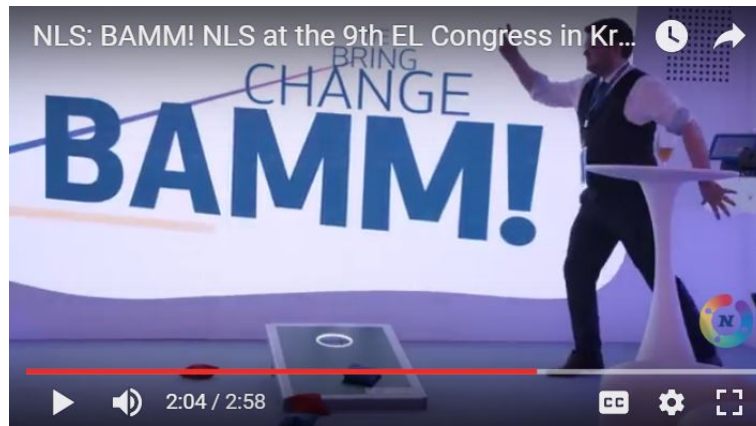


NLS Spain: Celebrating 1st Anniversary



NLS Island: Family Game/Pizza Night

**The 9th EL Congress in Krakow was BAMM!!!
Watch the video.**



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